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Introduction To "Cloud Hosting"?

In the past you had to purchase OnSite and "host" the data yourself with a server at your shop. This requires you to own and maintain infrastructure to support your system:

- 1. You purchase a server specifically for hosting OnSite data. Typical cost is between \$2,500 \$10,000.
- 2. You (or a hired IT person) are responsible for maintaining that server including hardware, operating system and backups.
- 3. You are responsible for performing your OnSite upgrades.
- 4. To share your data with remote users required a second server using Microsoft Terminal Services.

OnSite Cloud Hosting is an optional cloud-based data center where your OnSite data is hosted and maintained. You are charged a monthly fee (subscription) for renting the server and related software needed to run your system.

- 1. No large cash payment to purchase OnSite. All costs are rolled up into a smaller monthly payment that includes everything you need (read on!).
- 2. No need for you to buy a server...we are responsible for the hardware and software to host your data.
- 3. You can start off with a smaller server and add capacity as needed when you grow.
- 4. Your server is never out-of date. The Windows operating system is updated perpetually with no additional cost to you.
- 5. We take care of your backups. No need to worry anymore about scheduling backups or if they are working properly.
- 6. We take care of your OnSite upgrades. When a new version is available we notify you and schedule the upgrade when it is convenient for you and your staff.
- 7. Users access your OnSite system using Remote Desktop sessions. These are virtual Windows desktops that can be accessed from home, office or on a laptop. All that is required is an internet connection.

Cloud Pricing Estimates

Pricing for cloud hosting varies based on your actual user count and predicted disk space, RAM and processor needs. Unlike a traditional server, capacity on our cloud-based servers can be increased at any time...so we recommend starting smaller and adding capacity as you need it.

Listed below is baseline pricing for 1-5 user systems. Actual pricing for your company will require a 15 minute survey to assess your actual needs and then we will provide a quote.

All scenarios below include virtual user desktops, operating software, hosting, backups and security.

1 User System - \$409* Per Month

- 2 User System \$450* Per Month
- 3 User System \$603* Per Month
- 4 User System \$644*_{Per Month}
- 5 User System \$685* Per Month

Need more users? Contact your salesperson for a quote.

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Actual price will vary based on server needs and hard drive space required. Smaller or larger configurations are available. Contact ShopWorks to survey your needs and for an exact price.

Frequently Asked Questions

Where is my data being hosted?

Your data is safely being hosted from a world class datacenter:

- 99.99% uptime
- Server facility 24x7x365 on-site monitoring and secure access
- SAS 70 Type II / SSAE 16 Type II audit certified
- Encrypted and password secure data is not shared across companies.
- Virus and anti-intrusion detection
- Dedicated backups
- Minimum of 6 fiber carriers (carrier neutral)
- Redundant power supplies and UPS

How do I access my OnSite system?

Your virtual Windows desktop is accessed via Remote Desktop (RDP) connections. This is done the same way whether you are at home, business or from a laptop on the road. Your RDP file contains the details for your remote server and you provide your user name and password when logging in.

What if I want to access my OnSite system from a Mac?

There are several RDP applications available for the Mac. Keep in mind that once logged in you will see and use a Windows Virtual Desktop to then use applications, including OnSite.

What if I need a bigger server?

OnSite is hosted in the cloud so we can increase server capacity as needed. Incremental costs apply and we can provide a quote for your needs. Start small and add ONLY when you need it.

Can I run another database or program from my cloud server?

OnSite needs a dedicated server so you <u>cannot</u> host additional applications from this server. However, you can purchase one or more additional servers to host other applications.

Who does the setup and other "IT" work on my Cloud server?

ShopWorks technical support will handle all of your needs with regards to setting up new users and what software they need. There is no extra charge for your initial setup.

How fast will my system run in a Cloud environment?

Overall speed will depend on the server size as well as internet connections for each user. Remember that we can increase server size "on demand" so it will be sized properly for your data size and user count.

Individuals accessing the system from their homes should have 4G speed equivalent or higher. For a main office with many users you will probably need cable modem speeds or higher.

Is there a contract involved?

There is a 3-month contract involved for OnSite Cloud service. After that it is a month to month service that can be cancelled with 14 days' notice.

Do the costs include my Technical Support Contract (TSC) and Filemaker licensing?

Yes.

What about the costs for OnSite upgrades?

These are also included. We will schedule upgrades and they will only be done with your approval.